

The True Cost of DIY IT

When IT is handled in-house by whoever is handy, the cost doesn't show up on an invoice. It shows up as lost hours, slow systems, and risk. Use this worksheet to estimate what IT really costs you today.

How to use: Check the hidden costs that apply to you, then fill in the worksheet with your best estimates.

1 Hidden costs to watch for

- ☐ **An owner or manager spends time fixing IT instead of running the business**
Their time is usually your most expensive.
- ☐ **Employees lose time to slow computers, logins, printers, and Wi-Fi**
Ten minutes a day adds up to about 40 hours per person each year.
- ☐ **Problems take longer to fix because nobody has documentation**
- ☐ **Purchases are made without a plan and don't fit together**
Mismatched licenses, duplicate subscriptions, the wrong hardware.
- ☐ **Security gaps go unnoticed until something happens**
The cost of one incident can exceed years of prevention.
- ☐ **Nobody is tracking software renewals, warranties, or domain expirations**

Your IT cost worksheet

A. Staff time spent on IT

Hours per month the owner/manager spends on IT

× their loaded hourly cost (\$)

Hours per month other staff spend on IT tasks

× their loaded hourly cost (\$)

Monthly staff time cost (A)

B. Everyday lost productivity

Number of employees

× average minutes lost per person per day to IT issues

÷ 60 × 21 workdays × average loaded hourly cost (\$)

Monthly lost productivity (B)

C. Downtime

Hours of significant outage in the past 12 months

× people affected × average loaded hourly cost (\$)

+ lost sales or missed billing during outages (\$)

÷ 12 = Monthly downtime cost (C)

D. Outside help

Break-fix invoices and emergency support, past 12 months (\$)

÷ 12 = Monthly outside help (D)

Your true monthly IT cost

A + B + C + D =

Tip: a loaded hourly cost includes wages plus taxes and benefits. If you don't know it, multiply hourly pay by about 1.3.

Compare your number to a fixed monthly rate.

Bring this worksheet to a free review with FUSION 1 and we'll show you what predictable, fully managed IT would cost for your team.

[Book a free IT review](#)

Call or text 814-499-2119
Toll-free 888-279-9776

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